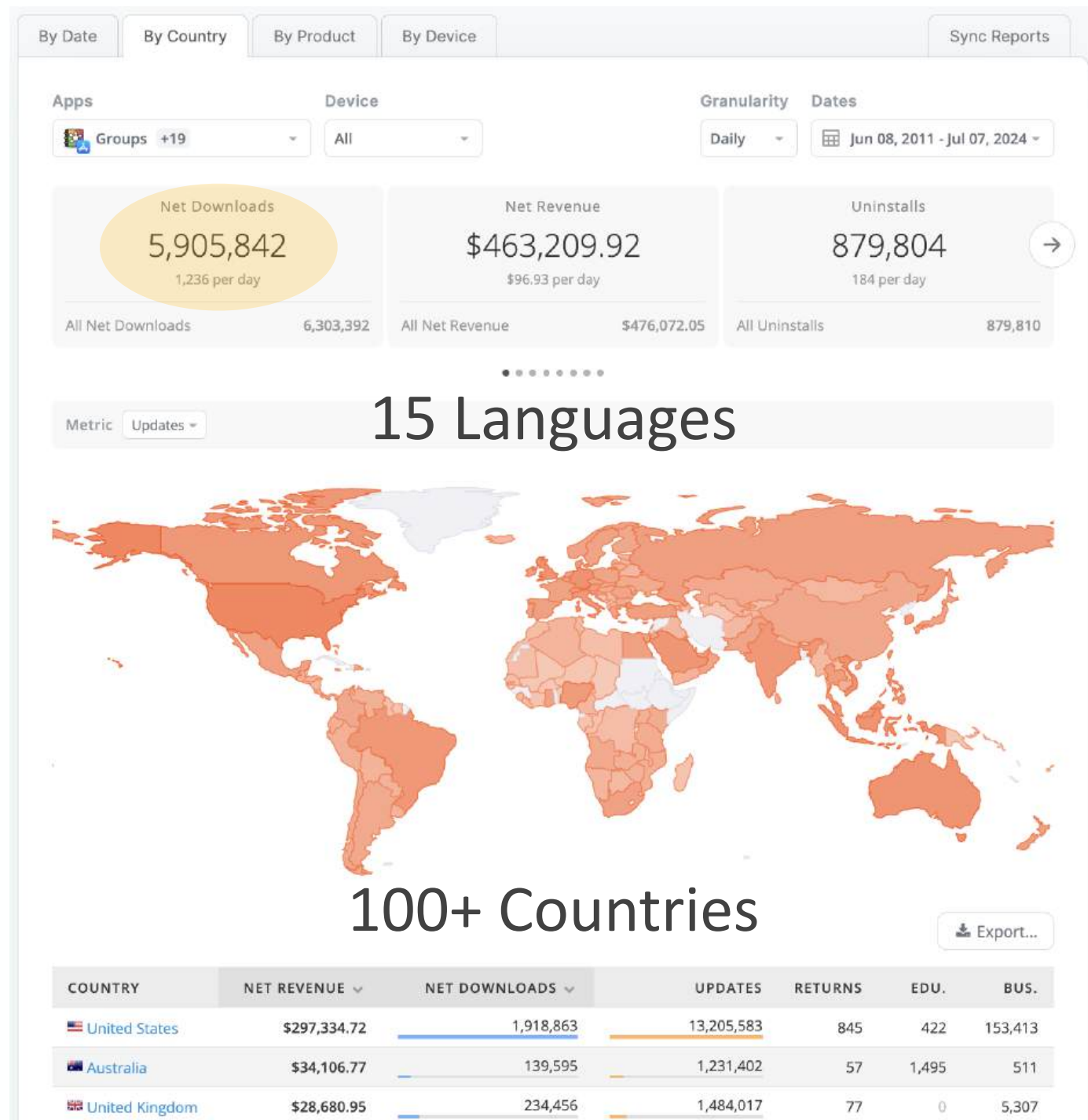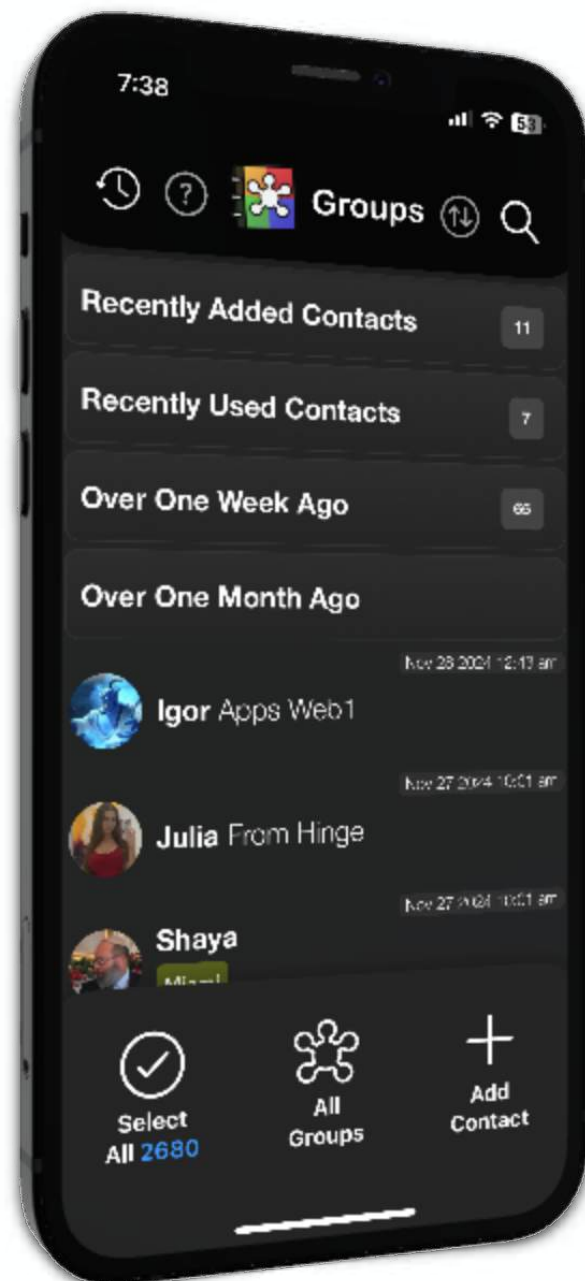# Qbix

**Empowering People.
Uniting Communities.**

1 We Built the Groups App

Already used by 1.2 million **community leaders** in over 100 countries. Generates recurring revenue, designed to be the top of our sales funnel.

Existing Revenues & Traction

Our downloads, initial revenue, and user base around the world.
All achieved **organically** with zero advertising.

| By Date | By Country | By Product | By Device | | Sync Reports |

Apps Groups +19

Device All

Granularity Daily

Dates Jun 08, 2011 - Jul 07, 2024

Net Downloads	Net Revenue	Uninstalls
5,905,842	$463,209.92	879,804
1,236 per day	$96.93 per day	184 per day

| All Net Downloads | 6,303,392 | All Net Revenue | $476,072.05 | All Uninstalls | 879,810 |

Metric Updates

15 Languages

100+ Countries

⬇ Export...

COUNTRY	NET REVENUE	NET DOWNLOADS	UPDATES	RETURNS	EDU.	BUS.
🇺🇸 United States	$297,334.72	1,918,863	13,205,583	845	422	153,413
🇦🇺 Australia	$34,106.77	139,595	1,231,402	57	1,495	511
🇬🇧 United Kingdom	$28,680.95	234,456	1,484,017	77	0	5,307

Phone screenshot:
7:38

🕐 ❓ Groups ⇅ 🔍

Recently Added Contacts 11

Recently Used Contacts 7

Over One Week Ago 65

Over One Month Ago

Nov 28 2024 12:13 am
Igor Apps Web1

Nov 27 2024 10:01 am
Julia From Hinge

Nov 27 2024 10:01 am
Shaya

✓ Select All 2680   All Groups   + Add Contact

2 **We used these revenues to build the world's best open source Social Operating System**

for powering organizations worldwide.

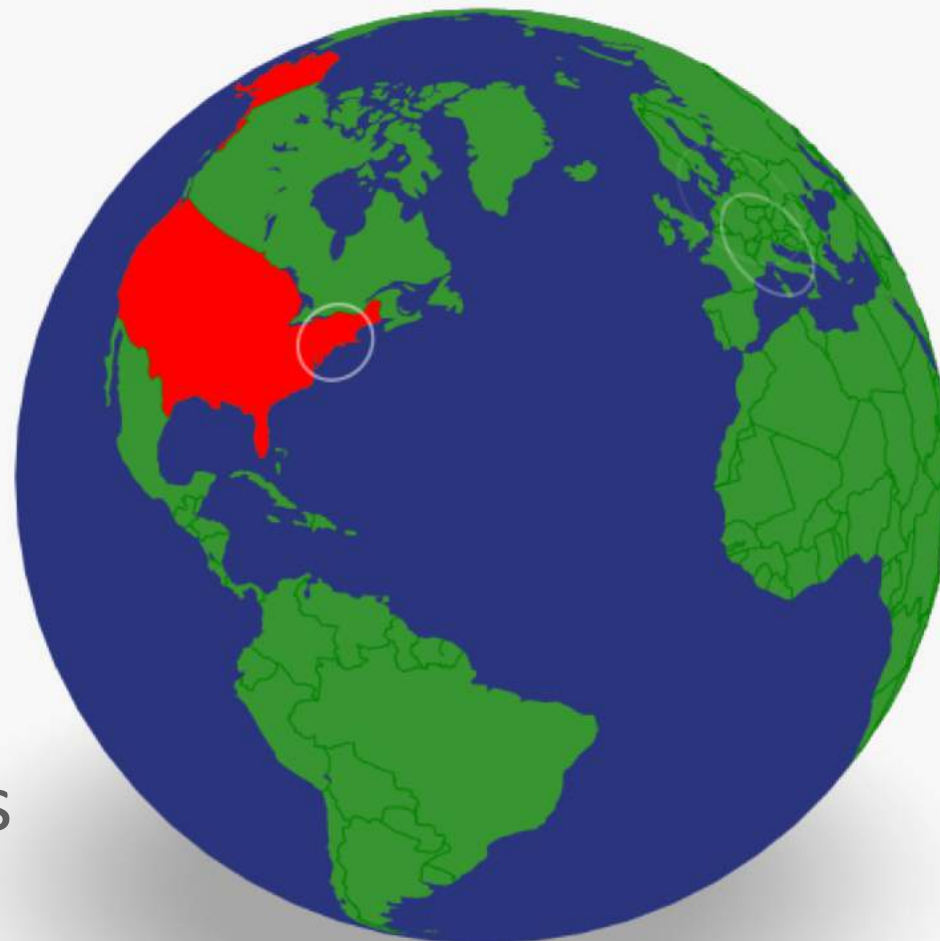Open Source

Don't Rely on Big Tech

Own Your Data

Host Anywhere

Own your Platform

Customize Anything

Own Your Relationships

Never Get Deplatformed

It Already Powers Solutions Like These

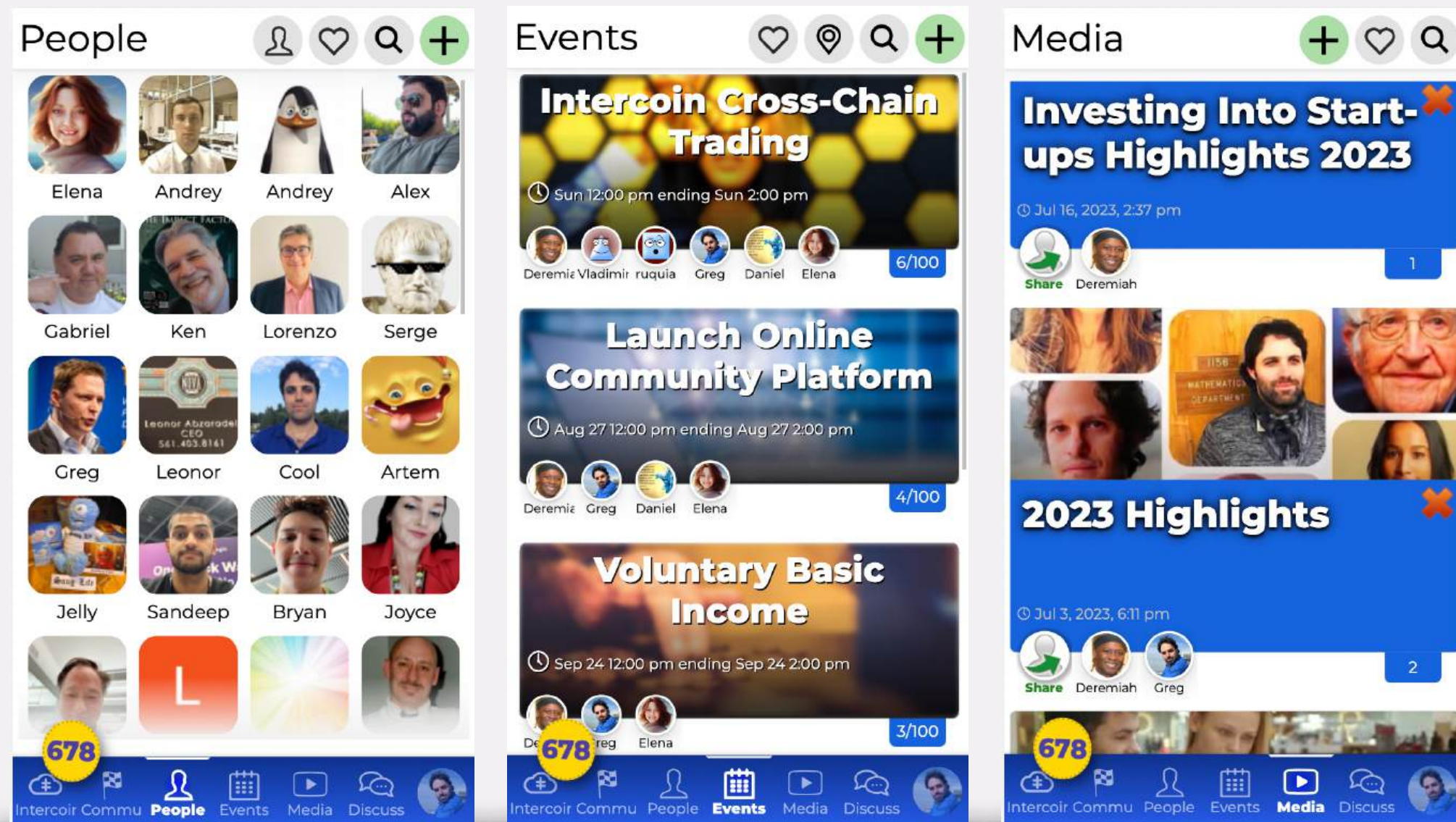please click below to take a deep dive into what's possible:
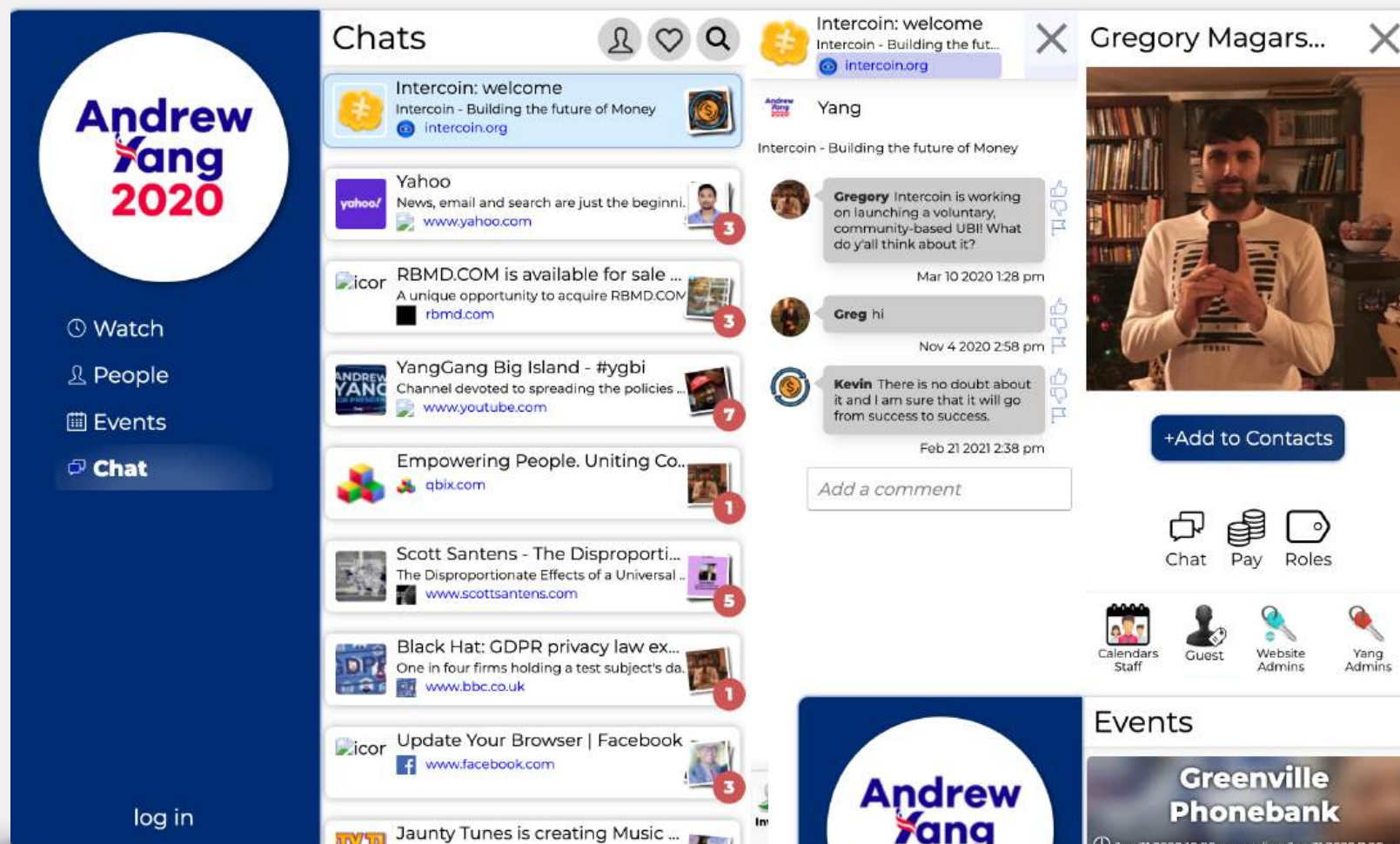

presentation for
Communities

presentation for
Alumni Outreach

Typical Solution

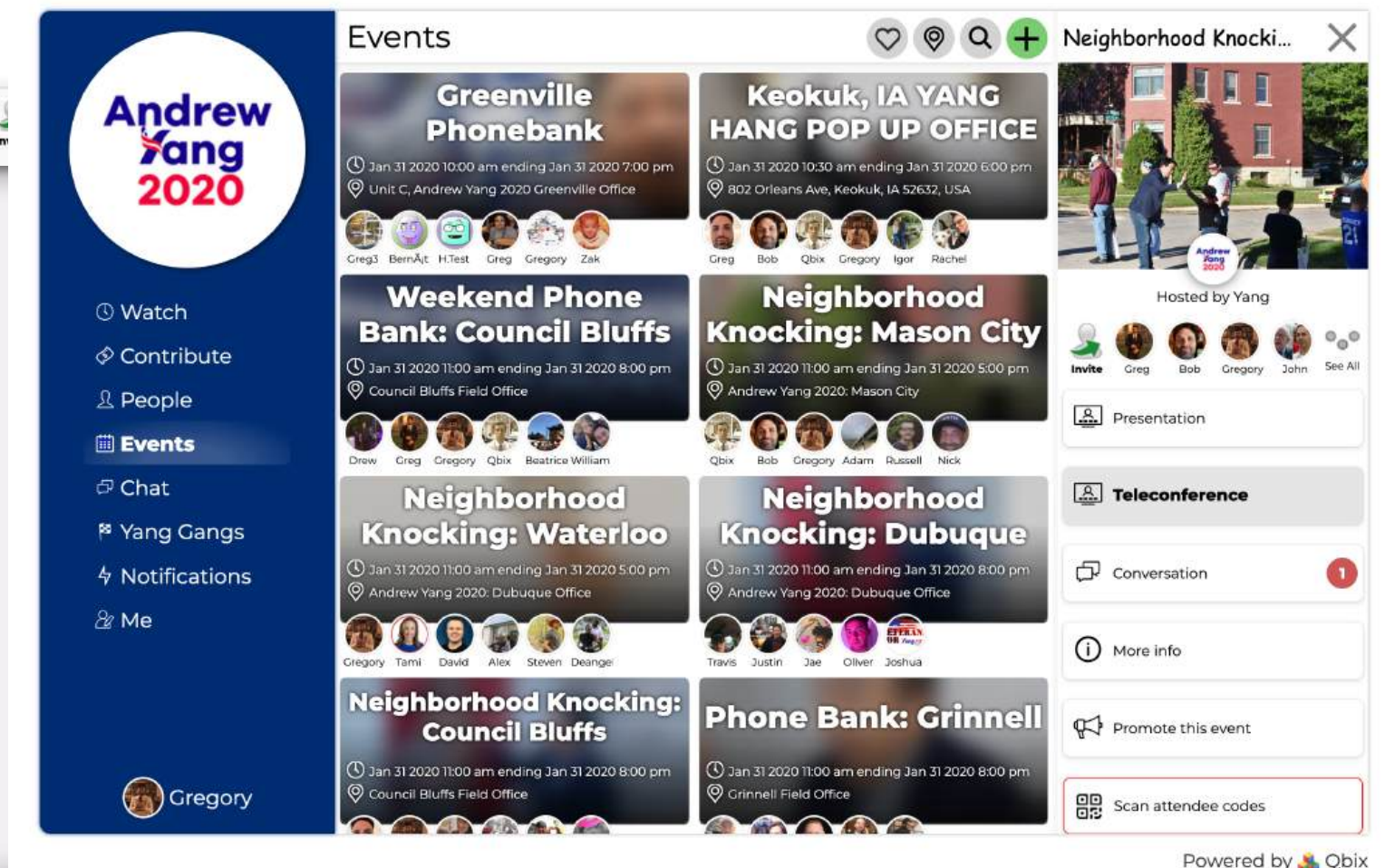## Turn your own website into an app for your community:

Nothing to download. **Loads nearly instantly.**

Apps built with Qbix can be used to help any community self-organize without Big Tech.

We've even built solutions for helping communities organize political campaigns.

e.g. "Yang Gangs"
on **yang2020.app**

3 **Traction and Paying Customers**

Communities have already been paying us between
$10K – $130K to develop custom apps using our platform,
and then help onboard their admins and members.

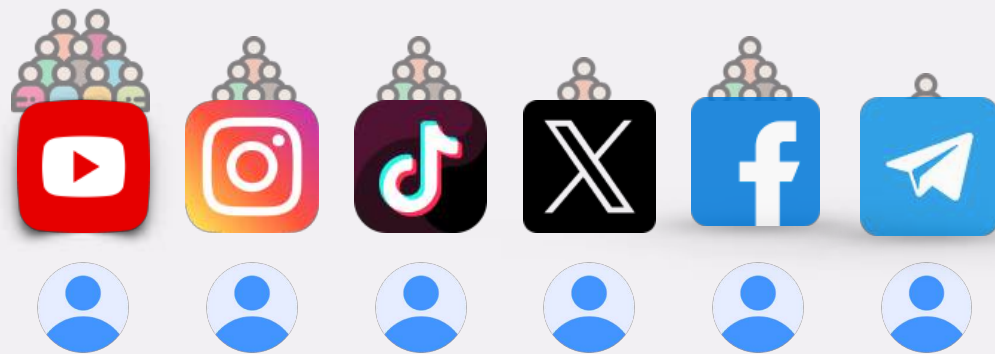Afterwards they are willing to pay for hosting & maintenance.

Watch Testimonials

Example Presentation   **Example Statement of Work**   **Example Website & App**

Users of Groups are willing to pay to go from this:

theirplatform.com/you

You donate your content.
You donate your members.
They pay you a few pennies.
They promote your competitors.
They can de-platform you anytime.

This is similar to how the 🌐 liberated people from AOL, MSN, CompuServe, Radio & TV stations. Publishers quickly chose sovereignty!
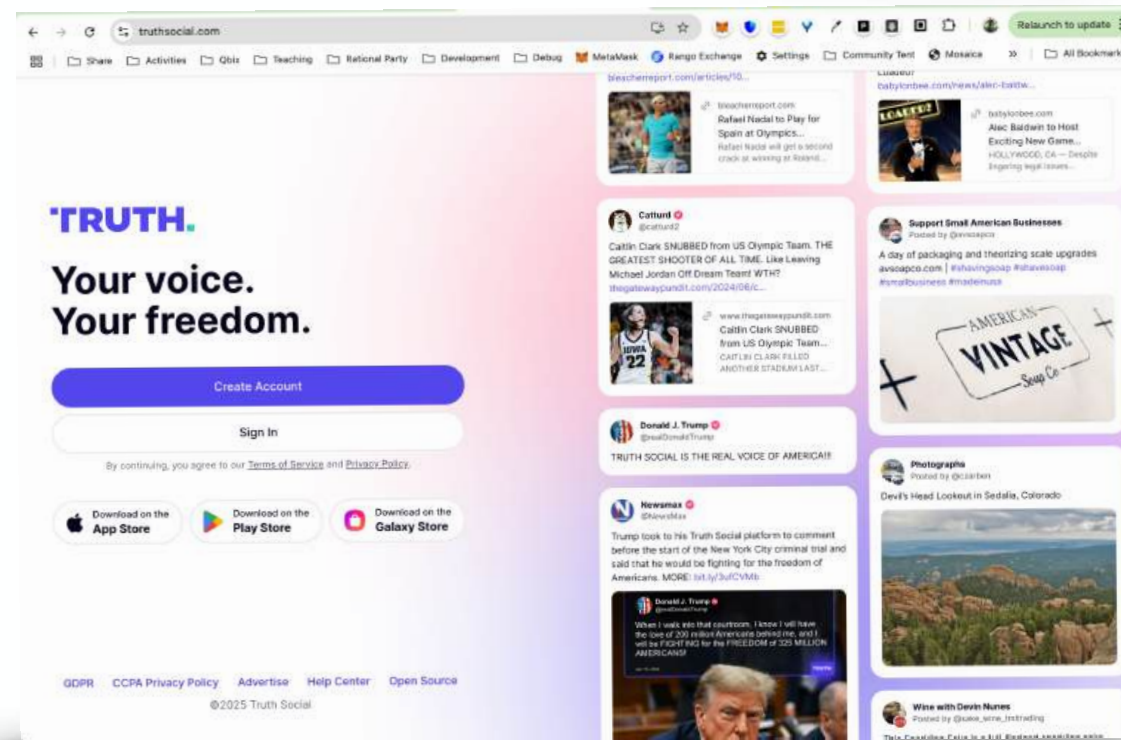
to this:

[you.com](you.com)

Now everything links to your central community hub. You control your own domain, data, hosting, and features. Direct relationships.

Cost of Releasing Your Own Platform

Until now, only companies raising millions of dollars could afford to launch their own platform. This is why people are forced to use them:

For Trump to launch his own platform **required millions of dollars** and essentially built on top of open-source **AGPL platform Mastodon**. Now, **Qbix** greatly reduces the cost and makes it available to everyone.

Qbix Platform

Competitive Landscape

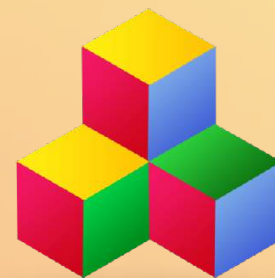**Modern Community Features and Total Customizability**

Totally custom development & hosting

$20-100K/month for 6-12 months

Qbix is able to deliver the best of all worlds...

Develop, Deploy, Host

Onboard, Promote

Events, Payments

$99/month

Affordable

Cookie-cutter app companies:

hivebrite   **$6000/year minimum**

DISCIPLE   **$7200/year minimum**

skool   **$1200/year minimum**

Open Source Platforms

WORDPRESS

[matrix]   mastodon

**Lack Big Tech Features
Users Expect Today**

4 Raising $1M at $7.5M Valuation.

We're finally ready to sell our solutions to our 1.2 M+ users.

We must build an **automated AI sales funnel**, for customers to select features, and pre-authorize their credit cards.

Our sales reps reach out, learn about their organization, and generate a **statement of work**, which they sign. We charge them per completed milestone, and per user.

We invite investors to **verify** our pre-paid qualified leads by listening in on recorded sales calls & seeing initial payments. They can then invest in tranches against this proven demand.

We need to hire and train more **developers** to use the Qbix Platform, to perform customizations and handle the avalanche of new customers, providing hosting and support.

This is our Lead Investor:

Balaji Srinivasan, former CTO of CoinBase, invested $100K in us via his new <u>rolling fund</u>.
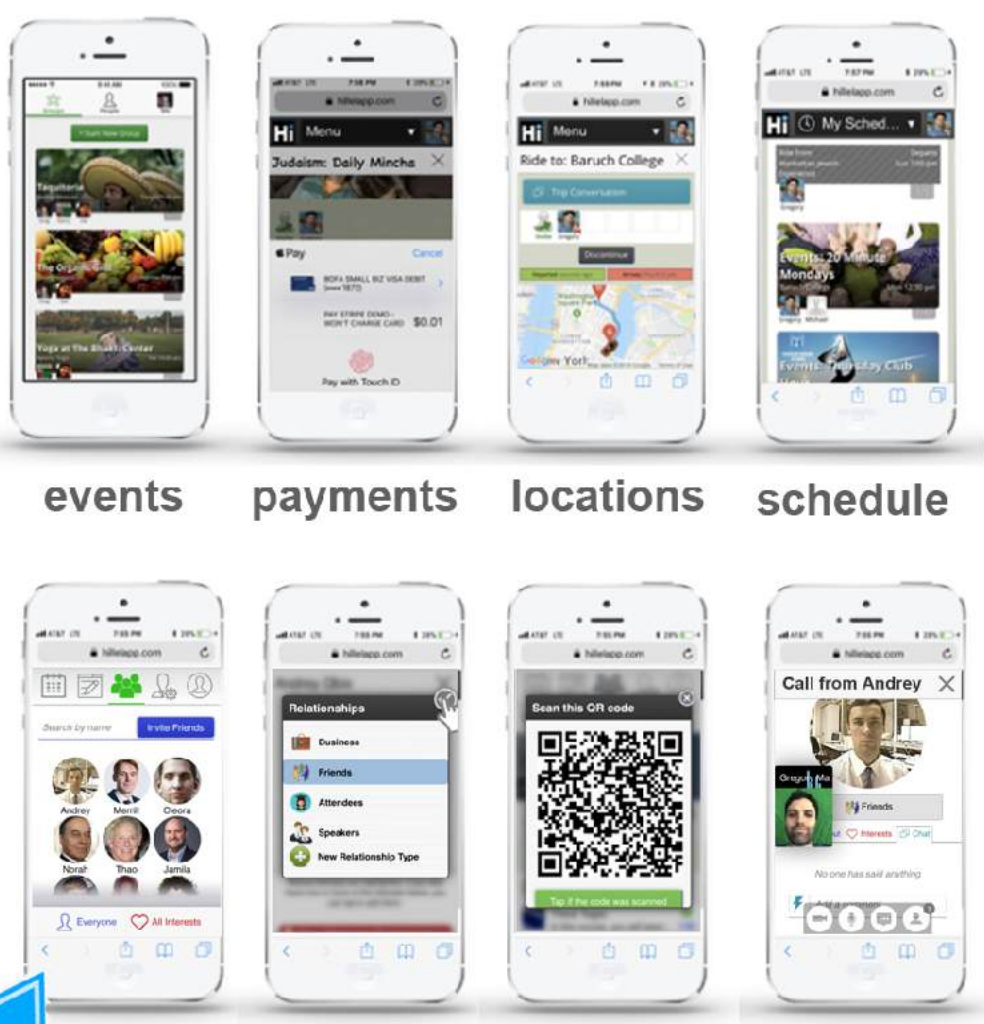

Among other things, Qbix helps realize his vision for the "Network State".

5 # Endgame: Open Source Ecosystem

Wordpress powers 40% of all Web 1.0 sites in the world.
Our goal is to power 40% of all Web 2.0 sites in the world.
Here is how we get there.

events   payments   locations   schedule
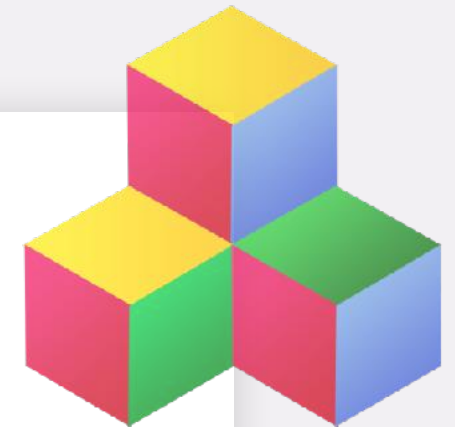
people   relationships   QR   video calls

Some examples of our apps. We offer full customization.
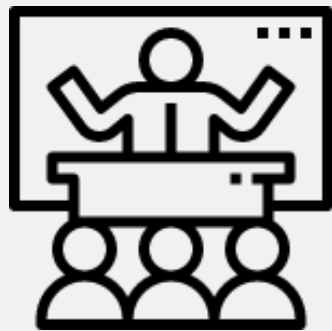
☑ web based
☑ app store

desktops

tablets   mobile

Target Markets

Worldwide Social Networking Market: **$231B / year**

Start Here

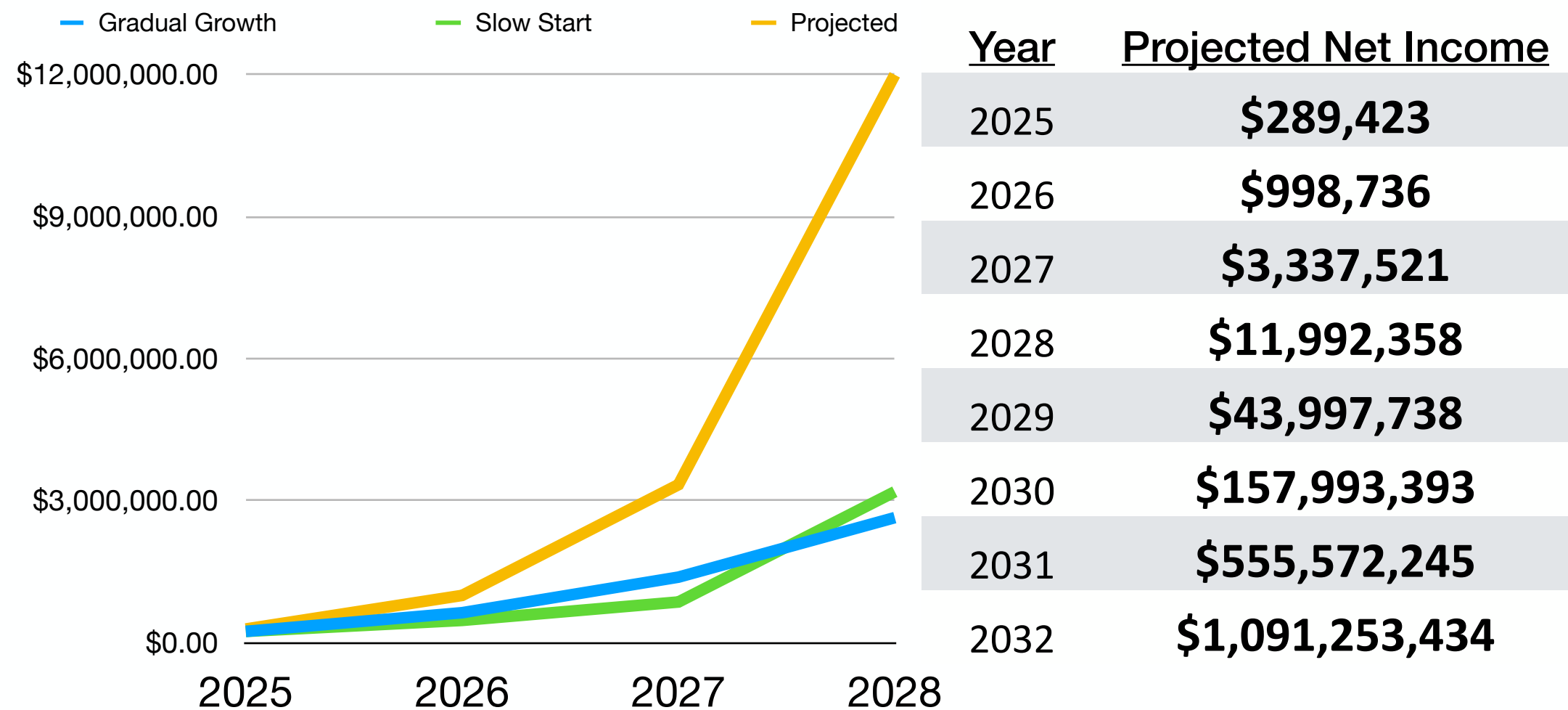| Conferences and Event Organizers	Celebrities and Shows	Schools and Nonprofits	Residential and Office Buildings	Towns
$35B x 5%	**$24B x 5%**	**$260B x 3%**	**$10B x 3%**	
$100/ticket	$50/ticket	$2K/mo tuition	$2K/mo rent	

Serviceable Obtainable Markets: **$3B / year**

Projected Revenues By Year

Here is what we expect to make, after expenses

Year	Projected Net Income
2025	**$289,423**
2026	**$998,736**
2027	**$3,337,521**
2028	**$11,992,358**
2029	**$43,997,738**
2030	**$157,993,393**
2031	**$555,572,245**
2032	**$1,091,253,434**

Based on <u>current</u> download and usage statistics,
followed by <u>realistic</u> average assumptions about
user growth, community size, and annual revenue/customer.

**For more info, click explore and modify assumptions
in the full [Discounted Cash Flow Model](#) on our site.**

Our Team

Repeat Entrepreneurs with a Track Record of Success

Greg Magarshak
Founder and CEO

Concert pianist as a child. Entered college at 14. Master's in math from NYU. Web developer and entrepreneur who is passionate about the power of social applications to improve people's lives. Greg is the architect behind the technology that powers Qbix applications.

Andrey Tepaykin
Qbix Platform Director

Over the last 13 years, Andrey has developed a wide range of websites for startups and small businesses. He has extensive experience with web technologies and has worked with Greg for years on myriad aspects of the Qbix Platform. Andrey oversees our web technology and trains future Qbix Platform superstars.

Artem Subbotin
Web3 and Telegram Integration

Artem has built deep integrations between Qbix and Web3 smart contracts and wallets, realizing blockchain solutions. He also works on Telegram Bots and Mini Apps, solutions that enable Qbix to serve a billion users on the Telegram platform. He has now started to work with TON and Solana too.
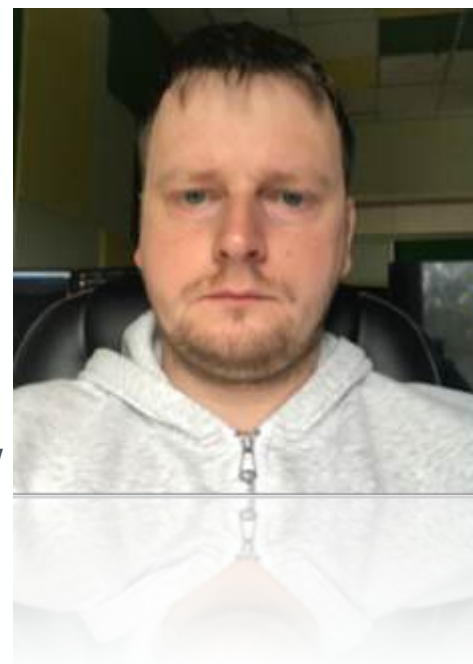
Artem Subbotin
Web3 and Telegram Integration

Liubomyr has worked with us for over 5 years, in which time he has helped us build reusable components in our platform that push the limits of what web browsers are recently capable of. This includes WebRTC, Videoconferencing, Peer-to-Peer Livestreaming, and the world's most user-friendly mobile HTML editor.

Qbix

Investment Opportunity:

We are raising a $1 million funding round in order to grow our average revenue from 10 cents to at least $100/year/community across our entire user base, using a **decentralized SAAS model**.

Over the next 5 years, we also plan to iterate and grow our user base to about 100 million engaged active users. Investors will have exit opportunities at future funding rounds.

see more at Qbix.com/invest

Qbix

Let's have a conversation.

Shoot an email to team@qbix.com and let's set up a conference call using our own software platform..

We'll be happy to demo our technology
and answer any questions you may have.